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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
(SAN FRANCISCO DIVISION)

LYLE TOOLE,

Plaintiff,

vs.

PFIZER, INC.;

Defendant.

Case No.: \_\_\_\_\_

**PLAINTIFF LYLE TOOLE'S  
COMPLAINT; DEMAND FOR JURY  
TRIAL**

Plaintiff, LYLE TOOLE, individually alleges:

**I. BACKGROUND**

1. This is an action for personal injuries and damages suffered by Plaintiff Lyle Toole ("Plaintiff") as a direct and proximate result of Pfizer, Inc.'s ("Pfizer") negligent and wrongful conduct in connection with the design, development, manufacture, testing, packaging, promoting, marketing, distribution, labeling, and/or sale of sildenafil citrate tablets sold under the brand name Viagra® ("Viagra").

**II. JURISDICTION AND VENUE**

2. This Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1332 because Plaintiff is a citizen of the State of California, and Pfizer maintains its principal place of business and residence outside of California. The value of Plaintiff's claims exceeds the total of seventy-five thousand dollars (\$75,000.00), exclusive of recoverable interest and costs. None of the causes of action stated herein has been assigned or otherwise given to any other court or tribunal.

3. Venue is proper in this Judicial District pursuant to 28 U.S.C. § 1332(a)(2) because Pfizer is a resident of a foreign state and does substantial business within the State of California and in this Judicial District, and otherwise maintains the requisite minimum contacts within the State of California. Additionally, Pfizer markets, advertises, distributes, sells, and receives substantial profits from the sales of Viagra in this District, and has and continues to conceal and make material omissions in this District, so as to subject it to *in personam* jurisdiction in this Judicial District. A substantial part of the events and omissions concerning the claims of Plaintiff occurred within this District. Furthermore, venue is proper in this District because Plaintiff purchased Viagra in this District.

### III. PARTIES

4. Plaintiff, LYLE TOOLE, resides in the County of Monterey, State of California.

5. Defendant Pfizer, Inc. is a Delaware corporation with its principal place of business at 235 East 42nd Street, New York, New York, 10017. Defendant's registered agent is C T Corporation System, 818 West Seventh Street, Suite 930, Los Angeles, California 90017.

6. Pfizer, including its owners, employees, parent companies, subsidiaries, affiliates, and agents, developed, designed, manufactured, assembled, tested, inspected, marketed, promoted, advertised, warranted, distributed, sold, packaged, and/or provided warnings and instructions for Viagra.

7. Pfizer conducts substantial business within California through the marketing, distribution, and sale of Viagra.

### IV. FACTS

#### A. Background

8. On March 27, 1998, the U.S. Food and Drug Administration approved a new drug application ("NDA") from Pfizer Pharmaceuticals Production Corporation Limited for the manufacture and sale of sildenafil citrate.

9. Sildenafil citrate, sold under the brand name Viagra, is an oral tablet prescribed to men with erectile dysfunction.

10. Erectile dysfunction is the medical designation for a condition in which a man

1 cannot achieve or maintain an erection sufficient for satisfactory sexual activity. Since  
2 achieving and/or maintaining an erection involves the brain, nerves, hormones, and blood  
3 vessels, any condition that interferes with any of these functional areas of the body may be  
4 causally related to an individual's erectile dysfunction. These problems become more common  
5 with age, but erectile dysfunction can affect a man at any age.

6 11. Viagra treats erectile dysfunction by inhibiting the secretion of  
7 phosphodiesterase type 5 ("PDE5"), an enzyme responsible for the degradation of cyclic  
8 guanosine monophosphate ("cGMP"). When the cGMP is not degraded by the PDE5, smooth  
9 muscles in the corpus cavernosum relax; this, in turn, permits an inflow of blood to the corpus  
10 cavernosum, creating an erection.

11 12. The National Institutes of Health estimate that erectile dysfunction affects as  
12 many as thirty million men in the United States.<sup>1</sup>

13 B. Prevalence of Viagra in Market

14 13. In its 2013 Annual Report, Pfizer states that it accumulated revenue exceeding  
15 \$1,800,000,000 from worldwide sales of Viagra. This statistic is particularly significant in light  
16 of the fact that Pfizer lost exclusivity of Viagra throughout Europe in 2013, which in itself led to  
17 a drop in profits from the previous calendar year.

18 14. Viagra holds approximately 45% of the U.S. market share for erectile  
19 dysfunction medications.<sup>2</sup>

20 15. Pfizer estimates that Viagra has been prescribed to more than 35 million men  
21 worldwide.<sup>3</sup>

22 16. In 2012 alone, physicians wrote approximately eight million prescriptions for  
23 Viagra.<sup>4</sup>

24 B. Pfizer's Knowledge of Defect

25  
26 <sup>1</sup> NIH Consensus Development Panel on Impotence (July 7, 1993).

27 <sup>2</sup> Jacques Wilson, *Viagra: The Little Blue Pill That Could*, CNN, Mar. 27, 2013, *available at*:  
<http://www.cnn.com/2013/03/27/health/viagra-anniversary-timeline/index.html>.

28 <sup>3</sup> Hilary Stout, *Viagra: The Thrill That Was*, N.Y. TIMES, June 5, 2011, *available at*:  
<http://query.nytimes.com/gst/fullpage.html?res=9B06E3DF173FF936A35755C0A9679D8B63>.

<sup>4</sup> Wilson, *supra* note 4.

1           17.     Unbeknownst to most Viagra users, recent studies have shown that the cellular  
2 activity providing the mechanism of action for Viagra may also be associated with the  
3 development and/or exacerbation of melanoma.

4           18.     The American Cancer Society states that melanoma is “the most serious type of  
5 skin cancer.”<sup>5</sup>

6           19.     According to the National Cancer Institute, part of the National Institutes of  
7 Health, melanoma is more likely than other skin cancers to spread to other parts of the body,  
8 thereby causing further tissue damage and complicating the potential for effective treatment and  
9 eradication of the cancerous cells.<sup>6</sup>

10          20.     Several studies have linked the mechanism of action for Viagra to cell mutation  
11 cultivating melanomagenesis, or the creation of melanocytes which develop into melanoma.

12          21.     A study published in 2011 found that treatment with Viagra can promote  
13 melanoma cell invasion.<sup>7</sup> Specifically, by inhibiting PDE5, Viagra mimics an effect of gene  
14 activation and therefore may potentially function as a trigger for the creation of melanoma cells.

15          22.     A 2012 study published in the Journal of Cell Biochemistry also found that  
16 PDE5 inhibitors were shown to promote melanin synthesis,<sup>8</sup> which may exacerbate melanoma  
17 development.<sup>9</sup>

18          23.     On April 7, 2014, an original study (“the JAMA study”) was published on the  
19 website for the *Journal of the American Medical Association Internal Medicine* which, in light  
20 of the previous studies, sought to examine the direct relationship between sildenafil use and  
21  
22

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23           <sup>5</sup> American Cancer Society, *Skin Cancer Facts*, last revised March 19, 2014, available at:  
24 <http://www.cancer.org/cancer/cancercauses/sunanduvexposure/skin-cancer-facts>.

25           <sup>6</sup> National Cancer Institute, *Types of Skin Cancer*, last updated Jan. 11, 2011, available at:  
26 <http://www.cancer.gov/cancertopics/wyntk/skin/page4>.

27           <sup>7</sup> I. Aozarena, et al., *Oncogenic BRAF Induces Melanoma Cell Invasion by Downregulating The*  
28 *cGMP-Specific Phosphodiesterase PDE5A*, 19 CANCER CELL 45 (2011).

<sup>8</sup> X Zhang, et al., *PDE5 Inhibitor Promotes Melanin Synthesis Through the PKG Pathway in*  
*B16 Melanoma Cells*, 113 J. CELL BIOCHEM. 2738 (2012).

<sup>9</sup> F.P. Noonan, et al., *Melanoma Induction by Ultraviolet A But Not Ultraviolet B Radiation*  
*Requires Melanin Pigment*, 3 NATURE COMMUNICATIONS 884 (2012).

1 melanoma development in men in the United States.<sup>10</sup> The JAMA study was published in the  
2 journal's June 2014 edition.

3 24. Among 25,848 participants, the JAMA study reported that recent sildenafil users  
4 at baseline had a significantly elevated risk of invasive melanoma, with a "hazard ratio" of 1.84;  
5 in other words, the study participants who had recently used sildenafil exhibited an 84%  
6 increase in risk of developing or encouraging invasive melanoma.<sup>11</sup>

7 C. Consumer Expectations

8 25. Since Viagra's FDA approval in 1998, Pfizer has engaged in a continuous,  
9 expensive and aggressive advertising campaign to market Viagra to men worldwide as a symbol  
10 of regaining and enhancing one's virility.

11 26. Viagra has engaged in increasingly aggressive marketing techniques and  
12 strategies to promote the use of Viagra in the face of increasing pharmaceutical competition. By  
13 means of demonstration, a 2004 article in The Chicago Tribune cited industry reports stating  
14 that Viagra spent "tens of millions of dollars each month on direct-to-consumer advertising [  
15 ]."<sup>12</sup>

16 27. Pfizer has also been criticized by regulators, physicians and consumer groups for  
17 its attempts to target younger men in their advertising. Doctors and federal regulators stated that  
18 "such ads sen[t] a confusing message to patients who might really benefit from the drug."<sup>13</sup>

19 28. While designing and formulating Viagra, Pfizer discovered or should have  
20 discovered that the drug's mechanism of action, the inhibition of PDE5, also presented a  
21 significant risk of exacerbating melanoma.

22  
23  
24 <sup>10</sup> Wen-Qing Li, Abrar A. Qureshi, Kathleen C. Robinson, & Jiali Han, *Sildenafil Use and  
Increased Risk of Incident Melanoma in U.S. Men: A Prospective Cohort Study*, 174 JAMA  
INTERNAL MEDICINE 964 (2014).

25 <sup>11</sup> *Id.*

26 <sup>12</sup> Bruce Japsen, *Viagra's 2 Rivals Grab Market Share In A Year*, CHICAGO TRIBUNE, Sept. 23,  
2004, available at [http://articles.chicagotribune.com/2004-09-  
23/business/0409230283\\_1\\_viagra-erectile-levitra](http://articles.chicagotribune.com/2004-09-23/business/0409230283_1_viagra-erectile-levitra).

27 <sup>13</sup> Bruce Japsen, *Toned-Down Advertising Credited for Viagra Gains*, CHICAGO TRIBUNE, Feb.  
28 8, 2007, available at [http://articles.chicagotribune.com/2007-02-  
08/business/0702080063\\_1\\_viagra-erectile-pfizer-spokesman](http://articles.chicagotribune.com/2007-02-08/business/0702080063_1_viagra-erectile-pfizer-spokesman).

1           29. Despite these significant findings, Pfizer has made no efforts in its ubiquitous  
2 Viagra advertisements to warn users about the potential risk of developing melanoma that has  
3 been scientifically linked to its drug.

4           30. Members of the general public had no plausible means through which they could  
5 have discovered the significant risk of melanomagenesis associated with PDE5 inhibition.

6           31. Prescribing physicians would not have had the same level of access to the  
7 research and development conducted by Pfizer prior to its decision to manufacture Viagra for  
8 general public use.

9           32. Pfizer failed to communicate to the general public that the inhibition of PDE5  
10 inherently necessary to the efficacy of Viagra would also present a significant risk of one's  
11 development or exacerbation of cancerous cells.

12           33. For example, no individual prescribed to use Viagra would believe or be  
13 expected to know that his use of Viagra would expose him to an increased risk of developing  
14 melanoma or exacerbating the growth of melanocytes already present in his body.

15           34. Pfizer expected or should have expected individuals who suffered from erectile  
16 dysfunction to ingest Viagra as a means to treat their condition.

17           35. Pfizer expected or should have expected physicians treating erectile dysfunction  
18 to prescribe Viagra as a means to treat the condition.

19           36. The risk presented by ingesting Viagra would be present from the moment of  
20 manufacture; that is, the user would not need to change or alter the drug itself or the means by  
21 which it was ingested in order for the drug to carry the same risk of harm as described herein.

22           D. Risks and Benefits of Viagra Use

23           37. At all times relevant hereto, Viagra was useful to some members of the  
24 population; namely, men diagnosed with erectile dysfunction.

25           38. Erectile dysfunction is not fatal, nor does it present any related symptoms or  
26 characteristics harmful to one's physical health; however, it did provide the benefit of allowing  
27 men with erectile dysfunction to achieve and maintain an erection.  
28

1           39.     Viagra also encourages the development of melanoma in the body of a user,  
2 thereby placing them at a significant health risk.

3           40.     Pfizer manufactured, marketed and sold Viagra as a PDE5 inhibitor; however,  
4 the mechanism of action that made the drug effective in treating erectile dysfunction  
5 simultaneously enhanced the risk of the user developing melanoma.

6           41.     At the time Viagra was formulated and manufactured, Pfizer knew or should  
7 have known that the drug posed a significantly heightened risk to users, specifically through the  
8 increased likelihood that those users would develop melanoma because of the chemical  
9 reactions inherent to the drug's functioning.

10          42.     Through the testing and formulating of Viagra, and before the initiation of the  
11 drug's mass manufacture, Pfizer knew or should have known in the exercise of ordinary care  
12 that the chemical reactions inherent to Viagra's mechanism of action would present a cancer-  
13 related health hazard to potential future users.

14          43.     The risk presented by the use of Viagra through PDE5 inhibition – a  
15 characteristic inherent to the drug's potential efficacy – was unquestionably far more significant  
16 than the benefit provided to its users.

17          44.     Because the risk of using Viagra so greatly outweighs the benefits of such use,  
18 the drug presents an unreasonably dangerous risk when used in its intended condition.

19           E.     Facts Regarding Plaintiff

20          45.     Plaintiff began pharmaceutical treatment for erectile dysfunction in April 2001,  
21 when his physicians at the Palo Alto Veteran's Administration Hospital recommended that he  
22 begin taking Viagra.

23          46.     Plaintiff continued to fill his Viagra prescriptions and take the drug regularly  
24 until at least December 2014.

25          47.     On June 15, 2012, a Right Parotidectomy performed by Dr. Kenneth Nowak at  
26 Central Coast Head & Neck revealed melanoma in Mr. Toogle's neck.

27          48.     On August 21, 2012, Plaintiff underwent a right modified radical neck dissection  
28 to remove the malignant melanoma.

1           49.     Since first being diagnosed with melanoma, Plaintiff has had to remain vigilant  
2 in monitoring his skin for lesions.

3           50.     Had Pfizer properly disclosed the melanoma-related risks associated with Viagra,  
4 Plaintiff would have avoided the risk of developing melanoma from Viagra use by deciding not  
5 to take Viagra at all; by severely limiting the dosage and/or length of time during which he used  
6 it; and/or by more closely monitoring the degree to which his Viagra consumption was  
7 adversely affecting his health.

8           51.     As a direct, proximate, and legal result of Pfizer's negligence and wrongful  
9 conduct, and the unreasonably dangerous and defective characteristics of the drug Viagra,  
10 Plaintiff suffered severe and permanent physical and emotional injuries. His physical injuries  
11 have included melanoma as well as the numerous surgeries necessitated by his skin cancer  
12 diagnosis. Plaintiff has endured not only physical pain and suffering but also economic loss,  
13 including significant expenses for medical care and treatment. Because of the nature of his  
14 diagnosis, he will certainly continue to incur such medical expenses in the future. As a result of  
15 these damages, Plaintiff seeks actual and punitive damages from Pfizer.

16           F.     Summary

17           52.     At all times relevant to this lawsuit, Pfizer engaged in the business of  
18 researching, licensing, designing, formulating, compounding, testing, manufacturing,  
19 producing, processing, assembling, inspecting, distributing, marketing, labeling, promoting,  
20 packaging and/or advertising for sale or selling the prescription drug Viagra for use among the  
21 general public.

22           53.     For the duration of these efforts, Pfizer directed its advertising efforts to  
23 consumers located across the nation, including consumers in the State of California. Such  
24 efforts were also aimed at prescribing physicians across the nation, including prescribing  
25 physicians in the State of California.

26           54.     At all times mentioned in this Complaint, Pfizer's officers and directors  
27 participated in, authorized, and directed the production and aggressive promotion of Viagra  
28 when they knew, or with the exercise of reasonable care should have known, of the risk of



1 developing melanoma associated with Viagra use. In doing so, these officers and directors  
 2 actively participated in the tortious conduct which resulted in the injuries suffered by many  
 3 Viagra users, including Plaintiff.

4 55. Pfizer purposefully downplayed, understated and outright ignored the melanoma-  
 5 related health hazards and risks associated with using Viagra. Pfizer also deceived potential  
 6 Viagra users by relaying positive information through the press, including testimonials from  
 7 retired, popular U.S. politicians, while downplaying known adverse and serious health effects.

8 56. Pfizer concealed material information related to melanoma development from  
 9 potential Viagra users.

10 57. In particular, in the warnings the company includes in its commercials, online  
 11 and print advertisements, Pfizer fail to mention any potential risk for melanoma development  
 12 and/or exacerbation associated with Viagra use.

13 58. As a result of Pfizer's advertising and marketing, and representations about its  
 14 product, men in the United States pervasively seek out prescriptions for Viagra. If Plaintiff in  
 15 this action had known the risks and dangers associated with taking Viagra, Plaintiff would have  
 16 elected not to take Viagra and, consequently, would not have been subject to its serious side  
 17 effects. Similarly, if Plaintiff's physicians had been aware of the risks and dangers associated  
 18 with taking Viagra, they would have elected not to prescribe Viagra to Plaintiff or monitored his  
 19 condition more closely.

## 20 **VII. CAUSES OF ACTION**

### 21 **FIRST CAUSE OF ACTION** 22 **(Violation of Bus. & Prof. Code § 17200 *et seq.*)** 23 **(Unfairness)**

24 59. Plaintiff adopts and incorporates all preceding paragraphs as if stated fully  
 25 herein.

26 60. California Business & Professions Code Section 17200 ("Unfair Competition  
 27 Law" or "UCL") precludes unfair competition: *i.e.*, the employment of any unlawful, unfair or  
 28 fraudulent business acts or practices; and, any unfair, deceptive, untrue or misleading

1 advertising (Cal. Bus. & Prof. Code Section 17500). This prohibition extends to any act,  
 2 omission, or conduct affecting the rights of consumers within the State of California.

3 61. Pfizer has designed and continues to design, manufacture, market, sell, and place  
 4 into the stream of commerce the Viagra purchased and used across California. Pfizer has failed  
 5 and continues to fail to disclose and conceal the serious safety hazard posed by the design of  
 6 Viagra—it does not warn Plaintiff or his physicians of the increased risk of developing  
 7 melanoma as a result of using Viagra, and should not be purchased or used for that purpose.

8 62. Pfizer has been and remains obligated to disclose this material safety hazard  
 9 because reasonable consumers expect Viagra to perform its only intended and reasonably  
 10 expected function and purpose of allowing a user to achieve and maintain an erection. In failing  
 11 to disclose this critical safety hazard, known to Pfizer but not to reasonable consumers like  
 12 Plaintiff and his physicians, Pfizer engaged in and continue to engage in unfair conduct under  
 13 Cal. Bus. & Prof. Code §17200. Plaintiff incorporates herein paragraphs 1 and 25-57, *supra*, as  
 14 particularized evidence of the pattern of omission and concealment perpetrated by Pfizer against  
 15 Plaintiff.

16 63. As a result of Pfizer's violations of the UCL, Plaintiff is entitled to appropriate  
 17 equitable relief, including injunctive relief, and monetary relief in the form of restitution and  
 18 interest. Plaintiff is also entitled to recover penalties, as well as an award of attorneys' fees,  
 19 costs, and expenses for prosecuting this action.

20 **SECOND CAUSE OF ACTION**  
 21 **(Violation of Bus. & Prof. Code § 17200 *et seq.*)**  
 22 **(Fraudulent)**

23 64. Plaintiff adopts and incorporates all preceding paragraphs as if stated fully  
 24 herein.

25 65. California Business & Professions Code Section 17200 ("Unfair Competition  
 26 Law" or "UCL") precludes unfair competition: *i.e.*, the employment of any unlawful, unfair or  
 27 fraudulent business acts or practices; and, any unfair, deceptive, untrue or misleading  
 28 advertising (Cal. Bus. & Prof. Code Section 17500). This prohibition extends to any act,  
 omission, or conduct affecting the rights of consumers within the State of California.

66. Pfizer has designed and continues to design, manufacture, market, sell, and place into the stream of commerce the Viagra purchased and used across California. Pfizer has failed and continues to fail to disclose and conceal the serious safety hazard posed by the design of Viagra—it does not warn Plaintiff or his physicians of the increased risk of developing melanoma as a result of using Viagra, and should not be purchased or used for that purpose.

67. Pfizer has been and remains obligated to disclose this material safety hazard because reasonable consumers like Plaintiff expect Viagra to perform its only intended and reasonably expected function and purpose of allowing them to achieve and maintain an erection. In failing to disclose this critical safety hazard, known to Pfizer but not to reasonable consumers like Plaintiff or his physicians, Pfizer engaged in and continue to engage in fraudulent conduct by omission under Cal. Bus. & Prof. Code §17200. Plaintiff incorporates herein paragraphs 1 and 25-57, *supra*, as particularized evidence of the pattern of omission and concealment perpetrated by Pfizer against Plaintiff.

68. As a result of Pfizer's violations of the UCL, Plaintiff is entitled to appropriate equitable relief, including injunctive relief, and monetary relief in the form of restitution and interest. Plaintiff is also entitled to recover penalties, as well as an award of attorneys' fees, costs, and expenses for prosecuting this action.

**THIRD CAUSE OF ACTION**  
**(Violation of Bus. & Prof. Code § 17200 *et seq.*)**  
**(Unlawfulness)**

69. Plaintiff adopts and incorporates all preceding paragraphs as if stated fully herein.

70. Pfizer's conduct is unlawful under the UCL because it violates Cal. Civ. Code § 1750, *et seq.* (hereinafter "Consumer Legal Remedies Act" or "CLRA"). Through omission and concealment, Pfizer has misrepresented and continues to misrepresent that Viagra: (a) has characteristics, uses or benefits that it does not have (Section 1770(a)(5)); and, (b) is of a particular standard, quality, or grade when they are of another (Section 1770(a)(7)). Plaintiff incorporates herein paragraphs 1 and 25-57, *supra*, as particularized evidence of the pattern of misrepresentation by omission perpetrated by Pfizer against Plaintiff.

1           71.     Were it not for Pfizer's unlawful conduct, Plaintiff would not have purchased  
2 Viagra. Instead, he would have purchased safe and reliable erectile dysfunction medication fit  
3 and safe for its intended purpose.

4           72.     Plaintiff has and will continue to suffer injury in fact and lose money as a direct  
5 result of Pfizer's unfair competition in that he has had to undergo multiple surgeries and will  
6 continue to be required to undergo periodic skin checks to ensure against recurrence.

7           73.     As a result of Pfizer's violations of the UCL, Plaintiff is entitled to appropriate  
8 equitable relief, including injunctive relief, and monetary relief in the form of restitution and  
9 interest. Plaintiff is also entitled to recover penalties, as well as an award of attorneys' fees,  
10 costs, and expenses for prosecuting this action.

11                           **FOURTH CAUSE OF ACTION**  
12                           **(Strict Liability – Defective Design)**

13           74.     Plaintiff adopts and incorporates all preceding paragraphs as if stated fully  
14 herein.

15           75.     Pfizer formulated, manufactured, marketed, and sold Viagra with the intent that  
16 its users take the drug as a means of treating erectile dysfunction.

17           76.     Plaintiff's physician prescribed Viagra to Plaintiff with the intent that Plaintiff  
18 purchase and ingest the drug to treat his erectile dysfunction.

19           77.     Plaintiff's physician prescribed Viagra to Plaintiff with the belief and expectation  
20 that the drug's mechanism of action – the inhibition of the PDE5 enzyme – would effectuate  
21 Plaintiff's treatment goals in a foreseeable manner; i.e., Plaintiff would no longer suffer from  
22 the symptoms of erectile dysfunction.

23           78.     Plaintiff, following the advice of his physician, purchased and ingested Viagra  
24 with the expectation that the drug would safely treat his erectile dysfunction.

25           79.     However, the Viagra ingested by Plaintiff failed to treat his erectile dysfunction  
26 in a safe manner, even though he used the drug as it was intended to be used, as the drug's  
27 inhibition of PDE5 encouraged the development of melanoma throughout Plaintiff's internal  
28 systems and organs.

1           80.     Viagra, as a drug, presented no open and obvious danger, but instead appeared to  
2 be a benign, harmless pill.

3           81.     At all times relevant hereto, Viagra was useful to some members of the  
4 population; namely, men diagnosed with erectile dysfunction.

5           82.     Erectile dysfunction is not fatal, nor does it present any related symptoms or  
6 characteristics harmful to one's physical health; however, it did provide the benefit of allowing  
7 men with erectile dysfunction to achieve and maintain an erection.

8           83.     Viagra also encourages the development of melanoma in the body of a user,  
9 thereby placing them at a significant health risk.

10          84.     The risk presented by the use of Viagra through PDE5 inhibition – a  
11 characteristic inherent to the drug's potential efficacy – was far more significant than the benefit  
12 provided to its users. Plaintiff incorporates herein paragraphs 1 and 25-57, *supra*, as  
13 particularized evidence of the defective design used by Pfizer in manufacturing and selling  
14 Viagra to Plaintiff.

15          85.     Because the risk of using Viagra so greatly outweighs the benefits of such use,  
16 the drug presents an unreasonably dangerous risk when used in its intended condition.

17          86.     Plaintiff did not change or alter the condition of the Viagra pills he ingested in  
18 any way, shape or form before ingesting them; instead, at the time he consumed the pills, they  
19 were in the same condition they were when those pills were manufactured and sold by Pfizer.

20          87.     Because of the disproportionate risk presented by the use of Viagra, and/or  
21 because the drug did not perform as expected by a reasonable consumer, Viagra was  
22 unreasonably dangerous when it left the control of Pfizer.

23          88.     As a direct and proximate result of Viagra's unreasonably dangerous design,  
24 Plaintiff has suffered significant pain, suffering, and economic damages incurred through cancer  
25 treatment necessitated by Viagra use.

26                   **FIFTH CAUSE OF ACTION**  
27                   **(Strict Liability – Failure to Warn)**

28          89.     Plaintiff adopts and incorporates all preceding paragraphs as if stated fully  
herein.

1           90. While designing and formulating Viagra, Pfizer discovered or should have  
2 discovered that the drug's mechanism of action, the inhibition of PDE5, also presented a  
3 significant risk of exacerbating melanoma.

4           91. As a member of the general public, Plaintiff had no plausible means through  
5 which he could have discovered the significant risk of melanomagenesis associated with PDE5  
6 inhibition.

7           92. Plaintiff's physician would not have had the same level of access to the research  
8 and development conducted by Pfizer prior to its decision to manufacture Viagra for general  
9 use.

10          93. Pfizer failed to communicate to Plaintiff or his physician that the inhibition of  
11 PDE5 inherently necessary to the efficacy of Viagra would also present a significant risk of  
12 one's development or exacerbation of cancerous cells.

13          94. If Pfizer had communicated the risk of developing or exacerbating  
14 melanomagenesis directly associated with Viagra use to Plaintiff's physician, he would not have  
15 prescribed Viagra to Plaintiff; severely limited the dosage he prescribed to Plaintiff; and/or  
16 closely monitored the length to which the Viagra was adversely affecting Plaintiff's health.

17          95. If Pfizer had communicated the risk of developing or exacerbating  
18 melanomagenesis directly associated with Viagra use to Plaintiff, Plaintiff would not have taken  
19 Viagra; severely limited the dosage he ingested; and/or closely monitored the length to which  
20 the Viagra was adversely affecting his personal health. Plaintiff incorporates herein paragraphs  
21 1 and 25-57, *supra*, as particularized evidence of the failures to warn perpetrated by Pfizer  
22 against Plaintiff.

23          96. Plaintiff did not change or alter the condition of the Viagra pills he ingested in  
24 any way, shape or form before ingesting them; instead, at the time he consumed the pills, they  
25 were in the same condition they were when those pills were manufactured and sold by Pfizer.

26          97. As a direct and proximate result of Pfizer's failure to warn Plaintiff or his  
27 physician of the significant melanoma-related risks associated with Viagra's mechanism of  
28

1 action, Plaintiff suffered significant pain, suffering, and economic damages incurred through  
2 cancer treatment from melanoma caused by Viagra use.

3 **SIXTH CAUSE OF ACTION**  
4 **(Negligence)**

5 98. Plaintiff adopts and incorporates all preceding paragraphs as if stated fully  
6 herein.

7 99. At all times relevant hereto, as the manufacturer of a product, Pfizer had a duty  
8 to design reasonably safe products.

9 100. At the time Viagra was formulated and manufactured, Pfizer knew or should  
10 have known that the drug posed a significantly heightened risk to users, specifically through the  
11 increased likelihood that those users would develop melanoma because of the chemical  
12 reactions inherent to the drug's functioning.

13 101. Through the testing and formulating of Viagra, and before the initiation of the  
14 drug's mass manufacture, Pfizer knew or should have known in the exercise of ordinary care  
15 that the chemical reactions inherent to Viagra's mechanism of action would present a cancer-  
16 related health hazard to potential future users like Plaintiff.

17 102. In proceeding to manufacture, market, and sell Viagra, Pfizer carelessly  
18 disregarded the hazard inherently presented by the drug.

19 103. Pfizer expected or should have expected individuals who suffered from erectile  
20 dysfunction, like Plaintiff, to purchase and ingest Viagra.

21 104. Pfizer expected or should have expected physicians treating erectile dysfunction,  
22 like Plaintiff's physician, to prescribe Viagra as a means to treat the condition.

23 105. Pfizer manufactured, marketed and sold Viagra as a PDE5 inhibitor; however,  
24 the mechanism of action that made the drug effective in treating erectile dysfunction  
25 simultaneously enhanced the risk of the user developing melanoma.

26 106. Through its design, Viagra's design makes it dangerous to its users. Plaintiff  
27 incorporates herein paragraphs 1 and 25-57, *supra*, as particularized evidence of the pattern of  
28 negligent behaviors perpetrated by Pfizer against Plaintiff.

1           107. As a direct and proximate result of the negligence committed by Pfizer in testing  
2 and ultimately selling Viagra, Plaintiff suffered significant pain, suffering, and economic  
3 damages incurred through cancer treatment from melanoma caused by Viagra use.

4                           **SEVENTH CAUSE OF ACTION**  
5                           **(Violation of Cal. Civil Code § 1790 *et seq.*)**  
6                           **(Breach of Express Warranty)**

7           108. Plaintiff adopts and incorporates all preceding paragraphs as if stated fully  
8 herein.

9           109. At all times relevant hereto, Pfizer expressly represented and warranted to  
10 Plaintiff and his healthcare providers, by and through statements made by Pfizer or their  
11 authorized agents or sales representatives, orally and in publications, package inserts and other  
12 written materials intended for physicians, medical patients and the general public, that Viagra is  
13 safe, effective, and proper for its intended use.

14           110. These representations include, but are not limited to, the information  
15 disseminated in Pfizer's patient information and prescribing information publications, available  
16 on its website and on the FDA's website, since the drug entered the market.

17           111. The warranties expressly made by Pfizer through its marketing and labeling were  
18 false in that Viagra is unsafe.

19           112. Specifically, Viagra is unsafe in that its mechanism of action, the inhibition of  
20 the PDE5 enzyme, also increases the risk of the development and proliferation of melanocytic  
21 cells in the user's body.

22           113. Plaintiff's physician acted as a reasonable physician in relying on what he  
23 believed to be the superior knowledge, judgment, and access to research information possessed  
24 by Pfizer in choosing to prescribe Viagra to Plaintiff.

25           114. Plaintiff, acting as a reasonable consumer, relied on what he believed to be the  
26 superior skill, judgment, representations, and express warranties of Pfizer in deciding to  
27 purchase and use Viagra.

28           115. In direct reliance upon the warranties made by Pfizer that Viagra was safe to use  
in treating erectile dysfunction, Plaintiff's physician prescribed and Plaintiff used Viagra and



1 ultimately developed melanoma from the mechanism of action rendering the drug effective.  
2 Plaintiff incorporates herein paragraphs 1 and 25-57, *supra*, as particularized evidence of the  
3 pattern of omission and concealment perpetrated by Pfizer against Plaintiff.

4 116. As a direct and proximate result of the breach of warranty committed by Pfizer,  
5 Plaintiff suffered significant pain, suffering, and economic damages incurred through cancer  
6 treatment from melanoma caused by Viagra use.

7 **EIGHTH CAUSE OF ACTION**  
8 **(Violation of Cal. Civil Code § 1790 *et seq.*)**  
9 **(Breach of Implied Warranty)**

10 117. Plaintiff adopts and incorporates all preceding paragraphs as if stated fully  
11 herein.

12 118. Plaintiff used Viagra in substantially the same condition it was in when it left the  
13 control of Pfizer.

14 119. Prior to the time that Plaintiff used Viagra, Pfizer implicitly warrantied to  
15 Plaintiff and his physician that Viagra was of merchantable quality, safe to use, and fit for the  
16 use for which it was intended.

17 120. Pfizer implicitly warrantied the safety of Viagra through a multimedia  
18 advertising campaign conducted over a span of several years, as Viagra had been on the market  
19 for several years prior to the time when Plaintiff was first prescribed Viagra.

20 121. Pfizer implicitly warrantied the merchantable quality of Viagra by opting to  
21 mass-produce and promote the prescription and sale of Viagra.

22 122. Pfizer implicitly warranted that Viagra was fit for the use for which it was  
23 intended by offering assertions through multimedia advertisements that the drug was used for  
24 the treatment of erectile dysfunction.

25 123. Plaintiff was and is unskilled in the research, design and manufacture of erectile  
26 dysfunction medications and therefore reasonably relied entirely on the skill, judgment and  
27 implied warranty of Pfizer in deciding to use Viagra.  
28

124. Plaintiff's physician would not have had the same level of access to the research and development conducted by Pfizer prior to its decision to manufacture Viagra for general use.

125. Viagra was neither safe for its intended use nor of merchantable quality, as had been implicitly warranted by Pfizer, in that Viagra's mechanism of action – the inhibition of PDE5 – inherently presented a significant increase in the user's risk of developing melanoma.

126. As a direct and proximate result of the falsity of the warranties implicated by Pfizer's actions and omissions, Plaintiff suffered significant pain, suffering, and economic damages incurred through cancer treatment from melanoma caused by Viagra use.

### **VIII. PUNITIVE DAMAGES**

127. Prior to the manufacturing, sale, and distribution of Viagra, Pfizer knew that said medication was in a defective condition as previously described herein, and knew that those who were prescribed the medication would experience and had already experienced severe physical, mental, and emotional injuries.

128. Pfizer, through their officers, directors, managers, and agents, knew that Viagra presented a substantial and unreasonable risk of harm to the public, including Plaintiff, and, as such, Pfizer unreasonably subjected consumers of said drugs to risk of injury or death from using Viagra.

129. Pfizer and its agents, officers, and directors intentionally proceeded with the manufacturing, sale, and distribution and marketing of Viagra knowing these actions would expose persons to serious danger in order to advance the company's market share and profits.

130. The acts, conduct, and omissions of Pfizer, as alleged throughout this Complaint, were willful and malicious.

131. Pfizer's unconscionable conduct warrants an award of exemplary and punitive damages against the company.

### **RELIEF REQUESTED**

WHEREFORE, Plaintiff prays judgment against Pfizer as follows:

### **ON THE FIRST CAUSE OF ACTION:**

1. Equitable and/or injunctive relief as appropriate;
2. Monetary relief including restitution and fluid recovery;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and
5. Such other and further relief as the Court deems proper.

**ON THE SECOND CAUSE OF ACTION:**

1. Equitable and/or injunctive relief as appropriate;
2. Monetary relief including restitution and fluid recovery;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and
5. Such other and further relief as the Court deems proper.

**ON THE THIRD CAUSE OF ACTION:**

1. Equitable and/or injunctive relief as appropriate;
2. Monetary relief including restitution and fluid recovery;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and
5. Such other and further relief as the Court deems proper.

**ON THE FOURTH CAUSE OF ACTION:**

1. Injunctive relief;
2. Damages including punitive damages;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and
5. Such other and further relief as the Court deems proper.

**ON THE FIFTH CAUSE OF ACTION:**

1. Equitable and/or injunctive relief as appropriate;
2. Monetary relief including restitution and fluid recovery;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and

5. Such other and further relief as the Court deems proper.

**ON THE SIXTH CAUSE OF ACTION:**

1. Equitable and/or injunctive relief as appropriate;
2. Monetary relief including restitution and fluid recovery;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and
5. Such other and further relief as the Court deems proper.

**ON THE SEVENTH CAUSE OF ACTION:**

1. Equitable and/or injunctive relief as appropriate;
2. Monetary relief including restitution and fluid recovery;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and
5. Such other and further relief as the Court deems proper.

**ON THE EIGHTH CAUSE OF ACTION:**

1. Equitable and/or injunctive relief as appropriate;
2. Monetary relief including restitution and fluid recovery;
3. Attorneys' fees, expenses, and costs of suit;
4. Interest; and
5. Such other and further relief as the Court deems proper.

**DEMAND FOR JURY**

Plaintiff Lyle Toole demands a trial by jury.

Dated: October 30, 2015.

/s/Trevor B. Rockstad  
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